

**Board of Directors Teleconference Minutes
Professional Disc Golf Association (PDGA)**

January 10, 2017

Proceedings:

Meeting called to order at 6:03pm EST by Board President, Rebecca Duffy

Board Members:

Present: Rebecca Duffy, Kevin McCoy, Shawn Sinclair, Dave West, Justin Menickelli, Hans Nagtegaal

Quorum present? Yes

Others Present: Brian Graham, Dan Roddick

Old Business:

Meeting Minutes

MOTION (McCoy/West)

Approve the meeting minutes of the November 2016 board teleconference.

Yes: Duffy, McCoy, Menickelli, Nagtegaal, Sinclair, West

Motion passes 6-0

Approved Online Motions

- Award the 2018 Tim Selinske US Masters to Crown Point, IN
- Award the 2018 US Women's Championship to Lansing, MI
- Award the 2018 Amateur World Championships to Charlotte, NC
- Award the 2018 Pro World Champ. to Smugglers Notch, VT

Office Report - Graham

Finance

As of November 30, 2016 the PDGA had a net financial position of \$1,067,596 as compared to \$930,350 at the same time in 2015, representing an increase of \$137,246.

Profit & loss statement, balance sheet, statement of financial position, and year to date AR aging summary through November 30, 2016 have been uploaded to the BOD Yahoo Group for review.

Tech Standards

Approvals of the following discs and targets by the tech standards committee were certified by the PDGA Board of Directors via online poll since the last meeting:

- "Anchor", "Caltrop", and "Gladiator" discs from Latitude 64
- "Archer" (Ace Race disc) from Discraft
- "Discatcher Pro 24" and "Discatcher Super Sport", targets from Innova
- "FASTi" and "FLIPPERi" discs from Prodiscus
- "Patriot" target from Discraft
- "Axe", "Cosmos", and "Knife" discs by Viking Discs
- "Sheriff" disc from Dynamic Discs
- "Ruru" (PA2) from Disc Golf Aotearoa/RPM Discs
- Retooled "Voodoo" and "Wizard" discs from Gateway Disc Sports

Disc Golf Scene Acquisition

All legal documents related to the purchase of Disc Golf Scene have now been executed by both parties and our first installment payment was made at the beginning of January per the terms of our agreement. PDGA now has possession of the site and its related assets. Peter Crist began work as lead developer for the PDGA on January 1, 2017.

2016 Financial Audit

A representative of our independent auditing firm, The Cleveland Group, recently performed observance of year-end inventory at both the International Disc Golf Center and at our fulfillment contractor's warehouse in Alpharetta. Work on the audit will begin immediately in hopes of having it completed before the new executive director assumes leadership of the organization in April.

Transition of Leadership

Brian Graham's tenure as Executive Director of the PDGA officially ended on December 31, 2016 and he began work in his new position as Director of Corporate Events for Morris Communications Company on January 3, 2017. Graham will continue to fulfill responsibilities and provide managerial oversight to the office staff until a new executive director is hired and reports to the International Disc Golf Center in April, at which time he will begin training and complete the transition of leadership by the end of May.

Memberships Report - Allen

Memberships

The PDGA ended 2016 with a record 35,658 active members and membership # 90940 was issued.

- Compared to 30,454 active members at the end of 2015
- This represents a 17.1% increase in memberships in 2016

---- End Memberships Report

Tour Report - Sweeton

2016 Tour - FINAL

FINAL 2016 Tour vs 2015 Tour Breakdown																							
	Totals		Location			Tier Level																	
	Total	Paid	US	Canada	Intrntl	Major	NT	A	B	C	A/B	A/C	B/A	B/C	C/A	C/B	XM	XA	XA/XB	XB	XC	S	Leagues
2016 Final	3108	3108	2359	81	668	7	7	91	733	1767	19	0	1	7	0	40	13	4	1	11	133	4	270
2015 Final	2582	2582	2001	61	520	9	7	75	602	1524	23	1	1	10	1	45	12	3	0	8	15	3	243
Difference	526	526	358	20	148	-2	0	16	131	243	-4	-1	0	-3	-1	-5	1	1	1	3	118	1	27
% Difference	20.4%	20.4%	18%	33%	28%	-22%	0%	21%	22%	16%	-17%	-100%	0%	-30%	100%	-11%	8%	33%	100%	38%	787%	33%	11%

The increase in XC tiers was partially due to 64 Virbram Birdie Bashes being sanctioned. Without those events, the total growth of the tour would have been 17.2% overall, and 15% in the US.

- In 2016 we had an astounding 3,108 events sanctioned. This is an overall increase of 20.4% over 2015. For some perspective, that is 232% the size of the 2011 PDGA Tour (1,338) just five years ago, and 425% the size of the 2006 PDGA Tour (732) ten years ago.
- In the U.S. the growth number for 2016 was 18%, but note the larger growth in Canada (33%) and International (28%) which brought the overall number up above 20%.
- The tenth Player Ratings Update for 2016 events took place on December 6th. The submission deadline for the January update was on January 3rd and as of that deadline (still currently being processed in the office) 2,975 event reports were delivered to the office and will have been processed and included in the update scheduled to be published on January 24th, 2017.
- We have 133 events left to receive for inclusion in the final 2016 event update on February 28th, 2017, we are chasing the TDs.

Start of 2017 Tour

We already have 492 events in the 2017 database, at this time last year we had 419 (17% increase.)

---- End Tour Report

Technology Report - Ganz

Disc Golf Scene

- The Disc Golf Scene acquisition is now complete and Peter Crist is working full time for the PDGA as lead developer and software architect
- Strategic planning discussions for data integration are ongoing.

PDGA Europe Transition

- Development of web based membership record editor is complete and has launched enabling Hans to perform membership administration tasks for European members.
- First round of development to route financial transactions for membership registration and event sanctioning fees in Europe to the PDGA Europe account is underway and integration testing begins this week.

Mobile App Development

- Still working on bug fixes and enhancements.
- Joonas has agreed to continue development on a month-to-month basis

--- End Technology Report

Committee Reports

Youth & Education – Justin Menickelli reported on recent interest from members to join the committee.

Majors Committee – Kevin McCoy updated the BOD on the Pro Worlds courses in Augusta and a site visit he made earlier in the day. McCoy reports that his level of comfort has greatly increased after viewing the courses and meeting with tournament director Zach Shafer.

Senior – Dave West reported that the committee would be hosting a fun senior event on July 9-11 at Kent State University in Ohio. The Committee will be coordinating marketing and promotional efforts with the office.

PDGA Europe – Hans Nagtegaal updated the board on the transition and setup of the PDGA Europe office in The Netherlands.

Rules – Hans Nagtegaal questioned whether the board should pass a motion to make the online rules authoritative so that more frequent rules updates could be made. Nagtegaal discussed an issue in Europe whereby two different explanations were provided to a rules related question, one by a committee member and one by the tour manager. Graham agreed with the proposed change but stated that the rules committee was currently in the middle of a major rules revision and it was best if the BOD did not complicate things by passing such a change at this time. Graham recommended a review of the rules committee and revision process following the current rules revision to address a number of issues.

New Business:

2017 PDGA Financial Budget

Brian Graham presented the 2017 financial budget and gave an explanation of major changes and new line items that had been highlighted in the budget for board members. The 2017 budget projects income at \$3,195,200 and expenses at \$3,096,480 for a projected net income of \$98,720.

MOTION (West/McCoy)

To approve the 2017 PDGA financial budget as presented.

Yes: Duffy, McCoy, Sinclair, West, Menickelli, Nagtegaal, Decker (by proxy)

Motion passes 7-0

2017 Spring Summit

Brian Graham requested that Board members discuss the upcoming Spring Summit, which will be held on February 21-22 in Las Vegas, just prior to the National Tour Event there. Discussion ensued and a number of topics were suggested for agenda items. Roddick mentioned that the executive director hiring process was planned to culminate at the summit with face to face interviews with the final candidates the day before the summit and that summit agenda time should be planned for the Board and selection committee to meet in executive session. Graham requested that BOD members finalize their travel arrangements send him itineraries so he could finalize accommodations and meeting details.

MOTION (West/Menickelli)

To adjourn the January board teleconference.

Yes: Sinclair, McCoy, Menickelli, West, Nagtegaal, Duffy

Motion passes 6-0

The meeting was adjourned at 7:30pm EST and the board entered into executive session.